OCEANVOLT

Clean Electric Power & Propulsion



OCEANVOLT IN A NUTSHELL

- Manufacturer of complete electric and hybrid power and propulsion systems
- Founded 2004
- Headquarters in Finland
- 23 employees (21 in Helsinki, 2 in USA)
- Almost 1000 yachts around the world
- Global sales and support network





80+ BOATBUILDER PARTNERS



McConaghy Yachts

Vaan Yachts

X-Yachts





Garcia







Alubat



Wally

Leonardo Yachts

Spirit Yachts

Pogo Structures



OLIVER HARTAS

- Originally from Sydney
- Raced 18ft skiffs, match racing, yachts, etc.
- Area Sales Manager at Oceanvolt for 3 years: Asia, Pacific, Turkey, RSA, Greece and Baltics





ELECTRIC PROPULSION

- Sailing yachts 30-70ft
- Light displacement motorboats
- Consider:
 - Range
 - Pure electric 5 hrs range typically
 - Hybrid
 - Refit: Existing engine
 - New build (30+ boat builders)



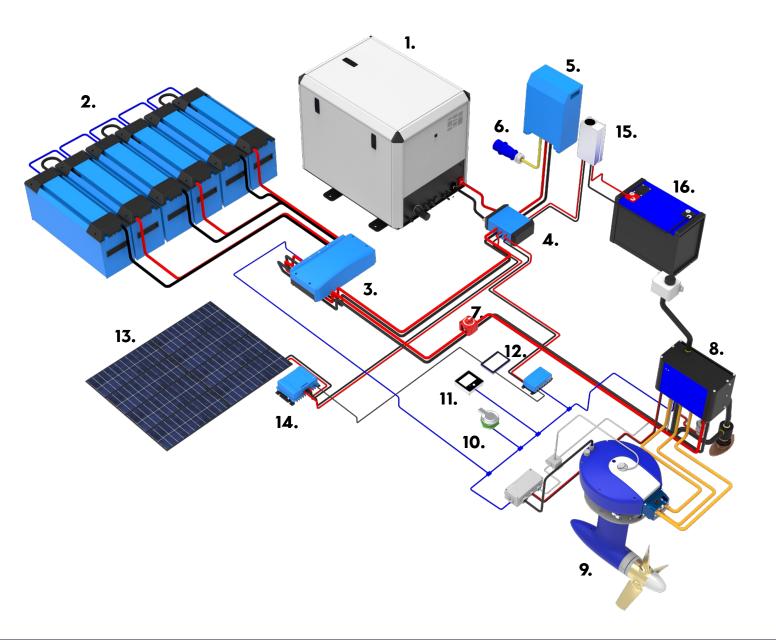


TYPES OF ELECTRIC MOTOR



TYPES OF ELECTRIC MOTOR





- 1. DC Generator
- 2. Propulsion batteries (46.8 kWh)
- 3. Battery connection box (BMS)
- 4. Bus bar
- 5. Charger/inverted
- 6. Shore power connection
- 7. Main switch
- 8. Motor controller (liquid cooled)
- 9. Electric motor (saildrive)
- 10. Control lever
- 11. Display
- 12. Remote system monitoring & diagnostics
- 13. Solar panels
- 14. Solar charger
- 15. DC/DC converter
- 16. House battery



HP VS KW DISCUSSION

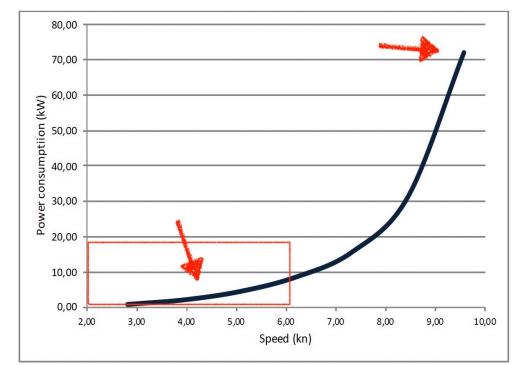
- "Common conversion" 1 kW = 1.34 horsepower \rightarrow misleading
- The propeller moves the boat
 - Bigger, slower propeller much more efficient
- Diesel power at 3000 rpm
 - Saildrive reduction to 1200-1350 rpm
 - No power (thrust) at low RPM





HP VS KW DISCUSSION

- Most boat builders use 4 kW per ton as a guideline
- With Oceanvolt the recommendation is 1.25 kW/t to max 2 kW/t
 - This is because it is torque that is moving the boat, not power
 - Therefore, we calculate 2.5-3 hp/kW instead of the standard 1,34hp/kW
- How much does the hull require power?
 - Because the torque is instant with electric motors, it does not require excess horsepower to create torque



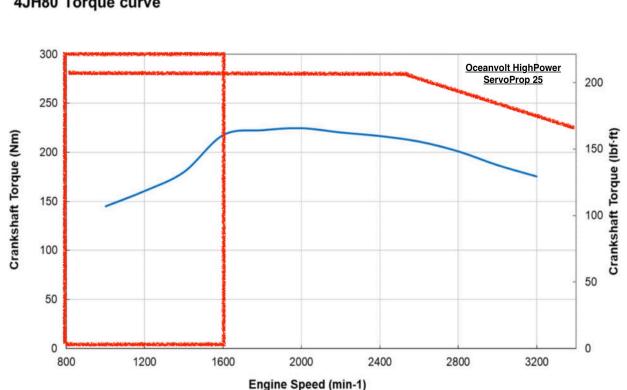
Fn	Speed	Resistance		Power [kW]	
	[kn]	[N]	P eff	P del	P bat
0,125	2,82	218	0,32	0,72	0,85
0,175	3,94	438	0,89	1,88	2,13
0,225	5,07	767	2,00	4,04	4,49
0,275	6,20	1251	3,99	7,71	8,57
0,325	7,32	1948	7,34	14,05	15,61
0,375	8,45	3381	14,70	28,13	31,25
0,425	9,58	6880	33,90	64,87	72,08



XC 47

HP VS KW DISCUSSION

- It is all about low end torque
 - The ServoProp 25 (33.5 mhp) produces almost two times more low end torque than the 80 mhp Yanmar.
- Diesel has higher top speed
 - Where you need power is in top end speed
 - Diesel superior here, but...
 - Are you drag racing your yacht?



4JH80 Torque curve



HYDROGENERATION

- All electric motors have this capability, however few can control it
 - The motor works therefore as a 2-in-1 system
- The ServoProp 25 will produce 2 kW at 7.5 knots
 - Gain energy for free, without any emissions
- What about drag?
 - Drag is very dependent on the hull and the speed
 - At hull speed (8.8 knots for XC47) the drag penalty is max. 0.5 knots
 - If below hull speed the drag penalty can be up to 20% speed reduction
 - SOW 6 kts w/o hydrogeneration \rightarrow 4.8 kts with hydrogeneration

X-Yachts XC47 Regeneration Estimate

Estimate is based HighPower ServoProp





SERVOPROP

- Patented, award-winning technology
- Controllable pitch propeller blades
- Compared to folding prop:
 - 30% better forward thrust
 - 100% better reverse thrust (equal thrust both directions)
 - 300% better hydrogeneration
- Available in 10 kW, 15 kW and 25 kW version





LITHIUM BATTERIES

- Only use LFP (LiFePO4) batteries
 - One of the safest lithium battery chemistries
 - No thermal runaway risks
- Battery fires only caused by riskier chemistries such as NMC & NCA
- Battery Management System (BMS) is most important aspect
 - The BMS protects and ensures safe operation and health of the batteries, thus making the batteries longer lasting and problem free
 - If you opt to source your own batteries, you may find cheaper batteries. Cost of lithium cells is not the difference, it is in the BMS design where corners are cut.
 - Cheap batteries = lower quality BMS = problems and risk

LFP Series

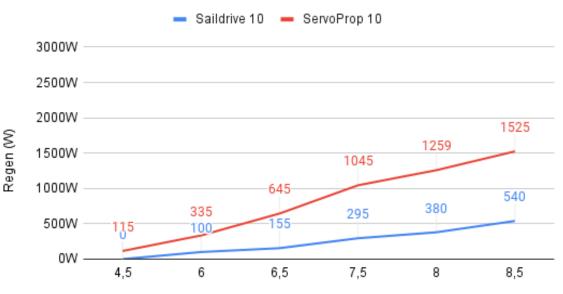




CHARGING

- Shore power
 - Most of the marinas have access to shore power (6-16 A – 1.4-3.8 kW)
 - All Oceanvolt systems able to recharge overnight with standard marina power
- Hydrogeneration
 - ServoProp 25 produces approx. 2 kW at 7.5 knots
 - All Oceanvolt motors can regenerate
 - Very dependant on prop
- Generator
 - Enables complete energy selfsufficiency, thus adding comfort
- Auxiliary sources
 - Solar, wind turbines etc
 - Solar panels are always recommended

Hydrogeneration Estimate for Saildrive 10 & ServoProp 10



Speed (knots) corrected with drag from regen



GENERATORS IN HYBRID SYSTEMS

- 48 VDC generators
 - Lighter, more efficient, less wear and tear compared to AC generators
- Consumption 0.3L/kWh + small margin
 - 11 kW generator = 3.8L/hr
- How is the generator sized for a Hybrid boat?
- "Explaining an Oceanvolt Hybrid"



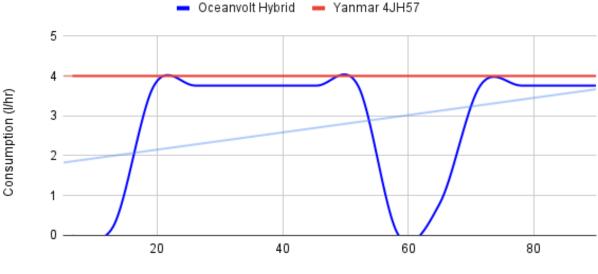


HOW DOES THE HYBRID SYSTEM COMPARE TO A TRADITIONAL DIESEL?

- Consumption Heartbeat
 - Approximately 30% less consumption over 90 nautical miles of motoring
- Generator
 - Graph indicative only for propulsion needs, excluding house power
- Versatility & Comfort
 - The whole system is not only for propulsion, but for the entire power management system.
 - Use electricity as you were at home, when the system is not used for propulsion

Diesel vs. Hybrid consumption

X4.9e consumption at 6,5 knots

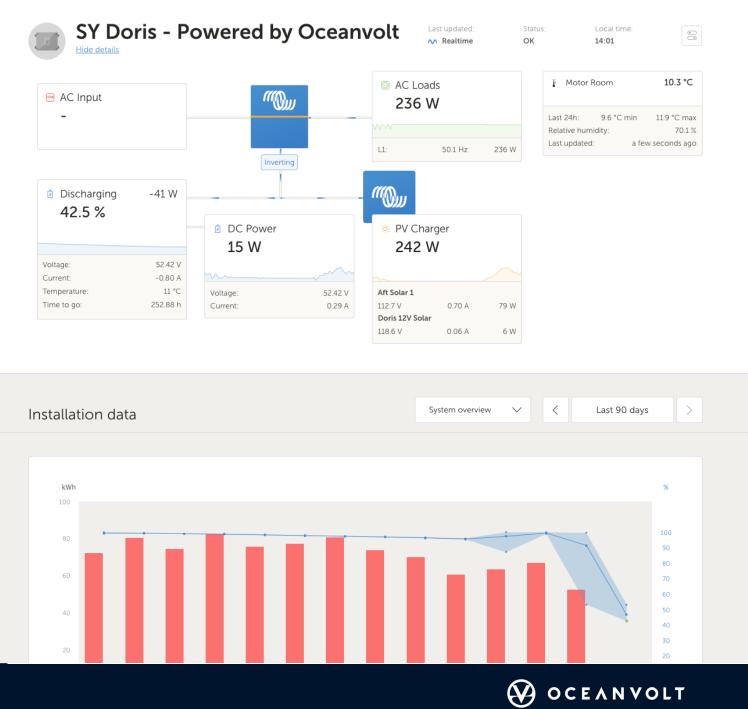


Distance (nautical miles)



SYSTEM MONITORING

- Custom Victron VRM & Cerbo GX
 - The main monitoring and support interface both onboard and remote access
- Enables control for most of the system from one point
- Provides statistics for the user and control
- For best experience, requires an internet connection
- User can configure custom dashboards with almost any data inputs



MAINTENANCE

- Almost maintenance free except for the generator (normal diesel engine maintenance schedule)
- Keep batteries above freezing point
- Allow system to continue monitoring to prevent deep discharge
- Regular software updates from Oceanvolt
- Remote maintenance/service
- Due to this the maintenance costs are significantly lower than on traditional diesel systems





ADVANTAGES FOR THE USER/SKIPPER

- Motor sailing
- No range or operating restrictions when sailing
- Instant torque and power!
- Easy handling
- Silent
- Facilitates deck communication
- The generator runs automatically, when needed
- Complete power management
 - Sustainable energy from wind, sun and sea
 - Hydrogeneration as the main energy source





Shearwater / Frers 57

WHY SHOULD YOU SWITCH TO ELECTRIC - NOW?

- More living space
- More comfort
- Complete power management
- Easy maintenance
- Sustainable development
- Incoming legislation forbidding combustion engines in major harbours/cities. E.g. AMS, CPH, etc.





THANK YOU

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